

Internship Business Development and Operations – with Luxembourg-based FinTech

The Company

We are the Financial Navigator, a Luxembourg-based FinTech dedicated to transforming how mid-sized and large SMEs manage their finances. Our solution, the Financial Navigator, empowers treasury and finance teams to operate more efficiently, exceed expectations, and drive greater value for their companies.

As financial management becomes increasingly complex and demanding, we've developed an innovative software solution that centralizes all decision-relevant information into a single platform—simplifying processes and enhancing control. We help our clients to transform their Finance Department.

Founded by a team of seasoned entrepreneurs who successfully built and exited their first venture (PayCash, acquired by Daimler), we bring deep expertise in financial innovation. At our core, we stand for innovation, respect, honesty, and creativity—principles that drive everything we do.

To realize our vision, we seek creative, dedicated individuals who share our values to join A352.

Your responsibilities

As a Gap Year Intern with A352, you will work directly with our founders and our Head of Product on a variety of tasks:

- You will drive our business development efforts by scouting for and validating leads.
- You will be responsible for increasing our reach and brand recognition through social media, including the creation of content and the analysis and identification of best practices.
- You will assist our sales and marketing efforts through market research and competitor analysis.
- You will support our product design processes, contributing directly to the final product's design.
- You will take care of operational tasks and gain insights into the heart of a SaaS company.

Your profile

- You are in your Gap Year and have prior experience in startups, technology, and/or finance.
- You are a team player with a growth mindset who cherishes learning opportunities.
- You are a self-starter, think and act like an entrepreneur and take ownership of your tasks.
- You have a strong business sense and analytical mindset.
- You enjoy listening with empathy to understand your clients' pain points and how to solve them.
- You have excellent verbal and written English and German communication skills, French a plus.

Our offer to you

- Work directly with startup veterans and be part of a fintech in its growth phase.
- A great mission: we are set to service medium-sized businesses - the backbone of European economies and engine of growth.
- An agile and test-driven team that puts quality first.
- A dynamic environment in which you learn every day.

Your availability

- You are available for a 4-9 month full-time internship in Luxembourg.
- We are looking to fill the position year-round, with first availability starting in September.

If you are interested, please send your application to HR@financial-navigator.io