

Internship Business Development and Operations – with Luxembourg-based FinTech

The Company

We are A352, a Luxembourg based FinTech startup working to improve the way Mid-Caps and large SMEs manage their finance. We believe there is a better way to manage company finances than through tedious excel files. That's why we are building the Financial Navigator, an innovative software solution that connects all decision-relevant information in one platform, making lives of finance teams easier. We are a team of veteran entrepreneurs, who founded, built, and successfully exited their first venture (PayCash sold to Daimler). We believe in innovation, respect, honesty, and creativity.

To realize our vision, we seek creative, dedicated individuals who share our values to join A352.

Your responsibilities

As a Gap Year Intern with A352, you will work directly with our founders and our Head of Product on a variety of tasks:

- You will drive our business development efforts by scouting for and validating leads.
- You will be responsible for increasing our reach and brand recognition through social media; including the creation of content and the analysis and identification of best practices.
- You will assist our sales and marketing efforts through market research and competitor analysis.
- You will support our product design processes, contributing directly to the final product's design.
- You will take care of operational tasks and gain insights into the heart of a SaaS company.

Your profile

- You are in your Gap Year and have prior experience in startups, technology, and finance.
- You are a team player with a growth mindset who cherishes learning opportunities.
- You are a self-starter, think and act like an entrepreneur and take ownership of your tasks.
- You have a strong business sense and analytical mindset.
- You enjoy listening with empathy to understand your leads' pain points and how to solve them.
- You have excellent verbal and written English communication skills; German / French a plus.

Our offer to you

- Work directly with startup veterans and be part of a fintech in its earliest stages.
- A great mission: we are set to service medium-sized businesses - the backbone of European economies and engine of growth.
- An agile and test-driven team that puts quality first.
- A dynamic environment in which you learn every day.

Your availability

- You are available for a 3-6 month full-time internship either in Luxembourg or remote.
- We are looking to fill the position year-round, with first availability starting in September.

If you are interested, please send your application to HR@financial-navigator.io